

Harmony Heartland Region 4 Proposed Budget
May 1, 2020-April 30, 2021

	International Convention	Leadership Training	Other Administrative	Regional Convention	Singing Summit	TOTAL
	2020-21 Budget	2020-21 Budget	2020-21 Budget	2020-21 Budget	2020-21 Budget	2020-21 Budget
Ordinary Income/Expense						
Income						
4000 · Program Income						
4025 · No Stay Fee	0.00	0.00		0.00	0.00	0.00
4021 · International Rebates	0.00	0.00		0.00	0.00	0.00
4019 · Webcast Donations	0.00	0.00		4,400.00	0.00	4,400.00
4015 · Ways & Means - The Hub	0.00	0.00		275.00	0.00	275.00
4001 · Regional Assessments	0.00	0.00	32,380.00	0.00	0.00	32,380.00
4002 · Chapter at Large Assessments	0.00	0.00	700.00	0.00	0.00	700.00
4003 · All Events - Regional Comp	0.00	0.00		56,000.00	0.00	56,000.00
4005 · DVD, Video, CD Income	0.00	0.00		900.00	0.00	900.00
4006 · Event Registration	0.00	0.00		0.00	7,225.00	7,225.00
4007 · Chapter Visits	0.00	0.00		0.00	0.00	0.00
4008 · Hotel Rebates	0.00	0.00		14,000.00	0.00	14,000.00
4009 · Jumbotron	0.00	0.00		1,200.00	0.00	1,200.00
4010 · Picture Rebate	0.00	0.00		1,500.00	0.00	1,500.00
4011 · Video Stipend	0.00	0.00		500.00	0.00	500.00
4012 · Booth Rentals - Ways & Means	0.00	0.00		900.00	0.00	900.00
4014 · Other Refunds and Rebates	0.00	0.00		0.00	0.00	0.00
4099 · FourScore Booklets	0.00	0.00		50.00	0.00	50.00
4000 · Program Income - Other	0.00	0.00		0.00	0.00	0.00
Total 4000 · Program Income	0.00	0.00	33,080.00	79,725.00	7,225.00	120,030.00
4200 · Indirect Public Support						
4201 · Contributions	0.00	0.00	0.00	0.00	0.00	0.00
Total 4200 · Indirect Public Support	0.00	0.00		0.00	0.00	0.00
4500 · Investment Income						
4501 · Interest Income	0.00	0.00	0.00	0.00	0.00	0.00
Total 4500 · Investment Income	0.00	0.00	0.00	0.00	0.00	0.00
Total Income	0.00	0.00	33,080.00	79,725.00	7,225.00	120,030.00

	International Convention	Leadership Training	Other Administrative	Regional Convention	Singing Summit	TOTAL
	2020-21 Budget	2020-21 Budget	2020-21 Budget	2020-21 Budget	2020-21 Budget	2020-21 Budget
Expense						
6000 · Operating Expenses						
6200 · International Registration	0.00	0.00	0.00	0.00	0.00	0.00
6027 · State Registration Fees	0.00	0.00	0.00	0.00	0.00	0.00
6025 · Advertising	0.00	0.00	0.00	0.00	0.00	0.00
6022 · Photography Expense	0.00	0.00	0.00	250.00	0.00	250.00
6002 · ASCAP-BMI Fees	0.00	0.00	0.00	635.00	0.00	635.00
6003 · Facility and Equip Rental	0.00					0.00
6003d · Pipe and Drapes	0.00	0.00	0.00	1,750.00	0.00	1,750.00
6003a · AV Equipment	0.00	0.00	0.00	2,300.00	0.00	2,300.00
6003b · Auditorium	0.00	0.00	0.00	33,765.00	0.00	33,765.00
6003c · Risers	0.00	0.00	0.00	600.00	600.00	1,200.00
6003 · Facility and Equip Rental - Other	0.00	0.00	0.00	0.00	14,000.00	14,000.00
Total 6003 · Facility and Equip Rental	0.00	0.00	0.00	38,415.00	14,600.00	53,015.00
6004 · Awards	0.00	0.00	0.00	2,000.00	0.00	2,000.00
6005 · Food and Beverage	0.00	0.00	0.00	1,200.00	0.00	1,200.00
6006 · Judge Expenses	0.00	0.00	0.00	10,000.00	0.00	10,000.00
6007 · Lodging						0.00
6007a · Chairs	0.00	0.00	0.00	200.00	0.00	200.00
6007b · RMT and Secretary	0.00	0.00	0.00	3,000.00	500.00	3,500.00
6007c · Regional Faculty	0.00	0.00	0.00	0.00	0.00	0.00
6007d · Techs	0.00	0.00	0.00	400.00	0.00	400.00
6007 · Lodging - Other	0.00	0.00	0.00	0.00	0.00	0.00
Total 6007 · Lodging	0.00	0.00	0.00	3,600.00	500.00	4,100.00
6008 · Per Diem Reimbursement						
6008a · Chairs	0.00	0.00	0.00	1,200.00	0.00	1,200.00
6008b · RMT and Secretary	0.00	0.00	0.00	480.00	550.00	1,030.00
6008c · Regional Faculty	0.00	0.00	0.00	0.00	0.00	0.00
6008 · Per Diem Reimbursement - Other	0.00	0.00	600.00	0.00	0.00	600.00

	International Convention	Leadership Training	Other Administrative	Regional Convention	Singing Summit	TOTAL
	2020-21 Budget	2020-21 Budget	2020-21 Budget	2020-21 Budget	2020-21 Budget	2020-21 Budget
Total 6008 · Per Diem Reimbursement	0.00	0.00	600.00	1,680.00	550.00	2,830.00
6009 · Contract Services						
6009f · Cancellation Fees	0.00	0.00	0.00	0.00	0.00	0.00
6009a · Faculty Fees and Expenses	0.00	0.00	0.00	0.00	3,000.00	3,000.00
6009c · Sound, Lighting and Recording	0.00	0.00	0.00	26,000.00	0.00	26,000.00
Total 6009 · Contract Services	0.00	0.00	0.00	26,000.00	3,000.00	29,000.00
6011 · Printing and Copying	0.00	0.00	0.00	800.00	0.00	800.00
6012 · Supplies	0.00	0.00	500.00	150.00	100.00	750.00
6014 · Website	0.00	0.00	300.00	0.00	0.00	300.00
6015 · Insurance	0.00	0.00	600.00	0.00	0.00	600.00
6016 · Travel						
6016a · Chairs	0.00	0.00	0.00	1,100.00	0.00	1,100.00
6016b · RMT and Secretary	0.00	0.00	0.00	525.00	1,300.00	1,825.00
6016c · Regional Faculty	0.00	0.00	0.00	0.00	0.00	0.00
6016 · Travel - Other	0.00	0.00	0.00	0.00	0.00	0.00
Total 6016 · Travel	0.00	0.00	0.00	1,625.00	1,300.00	2,925.00
6017 · Bank Service Charges		0.00	0.00	1,000.00	160.00	1,160.00
6020 · Gifts						
6020e · Young Singers Foundation	0.00	0.00	0.00	0.00	0.00	0.00
6020d · Hospitality	0.00	0.00	100.00	0.00	0.00	100.00
6020a · International Competitors	0.00	0.00	10,000.00	0.00	0.00	10,000.00
Total 6020 · Gifts	0.00	0.00	10,100.00	0.00	0.00	10,100.00
Total 6000 · Operating Expenses	0.00	0.00	12,100.00	87,355.00	20,210.00	119,665.00
Total Expense	0.00	0.00	12,100.00	87,355.00	20,210.00	119,665.00
Net Ordinary Income	0.00	0.00	20,980.00	-7,630.00	-12,985.00	365.00
Net Income	0.00	0.00	20,980.00	-7,630.00	-12,985.00	365.00

Assumes
Cancelled

Cancelled

\$600 for Regional
Funded Visits incl.

Assumes \$80
All Events
700 Registrations (we
had 655 @\$75 for
2020)

Carryover from 2020

Lori Lyford
\$3,000

International Convention	Leadership Training	Other Administrative	Regional Convention	Singing Summit	TOTAL
2020-21 Budget	2020-21 Budget	2020-21 Budget	2020-21 Budget	2020-21 Budget	2020-21 Budget

Other Considerations

Staff Retreat			3000
Small Chorus Seminar			1000
If International not cancelled			6000
We know certain things may cost more for Convention			?
May 1, 2022 increase regional assessment to at least \$50/\$25			